About Trajectory Inc.

trajectory inc.

Trajectory Inc. is a leading cloud software and services provider for the SMB marketplace. Committed to delivering cutting-edge and game-changing business solutions for the SMB market, Trajectory works with leading cloud-based technologies, system integration platforms and internally developed applications to offer the very best solutions to our clients from the Fortune 5000 and the Fortune 5,000,000. Focused on NetSuite, EchoSign, Dell Boomi, force.com, OpenAir and other leading cloud platforms, Trajectory continues to redefine the standard for strategic partnership and services.

Overview: Solutions / Services

Trajectory provides On-Demand solutions and services that deliver business value to over 100 organizations. Responding to the urgent needs of our customers, Trajectory also offers NetSuite Expertise On-Demand. This is the easiest way to partner with a team of NetSuite experts. You will have access to a 'dedicated resource' -- your consultant -- just like an internal resource, to ensure your system delivers the expected Return on Investment. Well beyond basic support, Expertise On-Demand is the only service that combines advanced administrative support for your NetSuite instance with the ability to manage turn-key projects like advanced reporting, customization and integration. We work with your entire organization to build a comprehensive and coordinated NetSuite optimization plan that will deliver solutions to drive your business toward its goals. Our service programs are flexible, designed to scale and grow with your business.

Specialties

Cloud business software, CRM & ERP Expertise, business integration & customization, eCommerce solutions, NetSuite expertise, Dell Boomi AtomSphere integrations, customized training, hands-on support, and more.

Our Methodology

Business drives technology, not the other way around, and this is at the core of Trajectory's approach. We start by identifying your business goals and proceed to understanding what your company needs the system to do. Through demos and visuals we will prove that we 'get it'. Recommendations for a new optimal system setup will follow. Then we will implement and validate that the application does what you need. As your business evolves, we will optimize the application for the new processes to ensure a smooth, automated workflow.

trajectory **Methodology**

Understanding · Blueprint · Build · Balance · Optimization

Success, **period.**